

Scent-Sations, Inc. Retail Product Sales Rebate Chart

| Product | Retail Cost | COTM Cost | S-S Surcharge | COTM Rebate |
|------------------------|--------------------|------------------|----------------------|--------------------|
| 16oz. Candle | \$18.95 | \$9.50 | \$4.00 | \$5.45 |
| Dozen Votives | \$36.00 | \$12.00 | \$4.00 | \$20.00 |
| 6-Pack Votives | \$18.00 | \$6.25 | \$2.00 | \$11.75 |
| Bella Bar | \$5.95 | \$4.00 | \$0.95 | \$1.00 |
| Hand Wash | \$8.95 | \$5.95 | \$1.50 | \$1.50 |
| Body Wash | \$12.95 | \$7.95 | \$1.50 | \$3.50 |
| Bella Buns – 16 | \$143.20 | \$60.00 | \$24.00 | \$59.20 |
| Bella Bun – Single | \$8.95 | \$5.25 | \$1.00 | \$2.70 |
| Air Freshener – Single | \$2.95 | \$2.25 | \$0.35 | \$0.35 |
| Scent-Simmer | \$18.95 | \$11.95 | \$4.00 | \$3.00 |
| Mia Melts | \$9.95 | \$3.95 | \$1.50 | \$4.50 |
| Mia Bella Pies | \$19.95 | \$11.95 | \$2.50 | \$5.50 |
| Bella Balm | \$13.95 | \$6.95 | \$1.50 | \$5.50 |
| Holiday Jar | \$21.95 | \$13.95 | \$4.00 | \$4.00 |